



Inaugural Infrastructure Industry Day

City of New Orleans

September 30, 2019



Agenda



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|-----------------|---|
| Noon | Welcome from Ramsey Green, Deputy CAO for Infrastructure |
| 12:01 PM | Welcome from Mayor LaToya Cantrell |
| 12:08 PM | Welcome from Ken Naquin, Louisiana Association of General Contractors |
| 12:09 PM | Welcome from Kelisha Garrett, Regional Black Chamber of Commerce |
| 12:10 PM | Program Overview - Joe Threat, Project Delivery Unit Manager |
| 12:12 PM | Overview of BRASS - Norman White, Director of Finance |
| 12:22 PM | Project / RFPs Scheduled - Joe Threat, Project Delivery Unit Manager |
| 12:25 PM | Upcoming Road Work - Keith LaGrange, Director of Public Works |
| 12:30 PM | Workforce Development, Ellen Lee, Director of Community Development |
| 12:35 PM | Supplier Diversity - Camille Hazeur, Director |
| 12:40 PM | Question and Answer Session |



Mayor LaToya Cantrell



Ken Naquin

President, Louisiana Association of General Contractors



Kelisha Garrett

President, Regional Black Chamber of Commerce



Joe Threat

Manager, Project Delivery Unit

Purpose



- Partner with Business Community to support spending of estimated ~**\$2B** in Federal funding:
 - ✓ \$1.8B FEMA
 - ✓ \$150M HMGP
 - ✓ \$141M HUD Gentilly Resilience District
- Provide all businesses a “Fair Shake”
- Provide opportunities for DBEs and Small Businesses in the **\$20K** to **\$5M** Threshold to bid as prime contractors
- “Industry Day” events will continue quarterly to provide regular project updates
- Improve Vendor Relationships and Contract Support
- Update on Enterprise Resource Planning (ERP) Platform



Norman White

Director, Finance Department



Why BRASS?

BRASS is the City's new Enterprise Resource Planning (ERP) system and replaces Great Plains as the City's General Ledger

- BRASS replaces four legacy systems – BuySpeed (requisitions and purchase orders), ECMS (contracts), AFIN (grants and capital), and Great Plains (GL, reporting) with a single system that contains and processes all financial transactions.
- Going forward, all new bids or solicitations, contracts, and all purchases will be initiated and processed within BRASS.

Transition to BRASS



With the transition to a new system, there are a number of change management issues associated with the implementation of new business processes

Significant business process changes

- Invoices are now submitted directly by the vendor into BRASS via the Supplier Portal, rather than to departments;
- Purchase orders must be approved and released before they can be invoiced against; and
- All payments are being scheduled for payment on a 'net 30' schedule based on contract terms, meaning that payment will not be made until 30 days has elapsed from the invoice date. Thereby, maximizing the City's cash management ability.

Resolving Identified Issues

We have identified internal and external issues with the transition from the legacy systems to BRASS that we are working to address

- Registering vendors:
 - City vendors must now be registered in the BRASS supplier portal to receive solicitation information, obtain POs, and submit invoices.
 - A number of vendors experienced difficulty making the transition from their legacy registration to BRASS registration, but **2,300+** vendors are now fully registered within BRASS.
 - The City has published a detailed registration guide and published it at <https://nola.gov/purchasing/brass/>.



Resolving Identified Issues

We have identified internal and external issues with the transition from the legacy systems to BRASS that we are working to address

■ Submitting invoices:

- We've heard from vendors who have experienced difficulty in the first few months of implementation with submitting invoices through the supplier portal. Most of these issues are the results of problems with the status of the underlying Purchase Orders, which we are remedying on a daily basis.
- The City has published a detailed invoicing guide and published it at <https://nola.gov/purchasing/brass/>.
- Vendors who cannot submit invoices via the portal because their Purchase Order does not appear are encouraged to submit their invoices to invoices.brass@nola.gov.



BRASS Is Live

On June 28, 2019, BRASS went live and our legacy financial systems ceased processing new information

- Since launching in June, BRASS has:
 - Registered **2,300+** vendors
 - Increased overall City website traffic by **216%**, including **6,000+** unique visits to the Supplier Portal
 - Processed **5,500+** vendor and non-vendor invoices
 - Disbursed **\$92M+** to payables vendors and non-vendors
 - Processed **3,700+** requisitions and **2,500+** purchase orders



Joe Threat

Manager, Project Delivery Unit

Projects/RFPs Scheduled



- **Staff Augmentation Support:** Various tasks supporting Federal Grant program and other City of New Orleans support. **The contract amount for these services will remain below \$5M**
 - ✓ To be advertised in 4th Quarter 2019
- Renovations to 9th and 10th Floor VA Building. **Construction value \$3-6M.**
 - ✓ RFQ for Design in selection. To be advertised in 1st Quarter 2020
- **Infrastructure Group/JIRR:** 81 Projects for Design for Water Point Repairs for FEMA work. Design and Construction Management. **Total value \$16.6M.**
 - ✓ New Design RFQ is currently advertised to support this \$16.6M and 81 project work

Staff Augmentation RFP



Below \$5M Threshold

- Database Designer
- Cost Estimator
- Project Data Manager/Monitor
- Asset Manager
- Grant Management Specialist
- Purchasing Agent
- Project Scheduler
- (Capital) Project Manager
- (DPW) Construction Manager
- Design Reviewer

*Project Management support for Infrastructure Group to include: JIRR, Green Infrastructure, Drainage, Bond, and GOMESA work.

Projects/RFPs Scheduled



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- **City Hall MEP Project** (Capital Projects) – Clean out AC Skin Units on 9 floors – **Approx. Value \$1.2M** – 4th Quarter 2019
 - **VA Renovations** (Capital Projects) – Demo and renovate for 4 courtrooms and staff offices. **Approx. Value \$1.2M** – 4th Quarter 2019
 - **Municipal Traffic Courts** (Capital Projects) – Demolition / Asbestos Abatement **Approx. Value \$650K** – 1st Quarter 2020
 - **Emergency Management Support** (NOHSEP) **Various amounts \$5M and below** – 4th Quarter 2019
 - **National Disaster Resilience Grant** (PDU – Sustainable Infrastructure) Several Green Infrastructure, design, landscaping and construction. TBD

Hazard Mitigation Projects

Excavation, embankment, storm water drainage improvements, concrete and asphalt roadway reconstruction, grading

Project Name	Construction Start	Estimated Value
Mirabeau Water Garden	Q1 2020	\$13.3M
Lakeview City Park	Q1 2021	\$18.8M
Oak Park	Q2 2020	\$1.8M
DPS 01 Broadmoor	Q1 2020	\$45M*
Bayou St John – St. Roch	Q2 2020	\$8.12M
Total		Approx. \$87M

* Will be broken into phases

Gentilly Resilience District Projects

Excavation, storm water drainage improvements, asphalt and concrete roadway reconstruction, grading, tree installation

Project ID	Project Name	Construction Start	Estimated Value
	Mirabeau Water Garden	Q3 2020	\$10M
	St. Anthony Green Streets	Q2 2020	\$16M
	St. Bernard Campus	Q1 2020	\$8.2M
	Milne Campus	Q3 2020	\$6M
	Blue & Green Corridors	Q2 2020	\$38M
	Dillard Wetlands	Q3 2020	\$10M
	Pontilly Dwyer Canal	Q3 2020	\$3M
Total			Approx. \$91M



Keith LaGrange

Director, Department of Public Works

Joint SWBNO / DPW Infrastructure (JIRR) Program

Projects Currently Advertised

Project ID	Project Name	Estimated Value	Construction Start
RR109	RR3 - LNW Northwest Group B (FRC)	Less than \$5M	Winter 2019
RR132	RR3 - Navarre Group A (FRCPI)	Greater than \$5M	Winter 2019
RR133	RR3 - Pines Village Group A (PMOI)	Greater than \$10M	Winter 2019
RR145	RR3 - Read Blvd East Group B (PC)	Less than \$5M	Winter 2019
RR146	RR3 - Read Blvd East Group C (PC)	Less than \$5M	Winter 2019
RR182	RR3 - Treme-Lafitte Group A (INC)	Greater than \$5M	Winter 2019
Total		Approx. \$30 - 45M	

Joint SWBNO / DPW Infrastructure (JIRR) Program

4th Quarter 2019 Forecast



Project ID	Project Name	Construction Start
RR001	RR3 - Audubon Group A (PMOPI)	March 2020
RR003	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group A (INC)	February 2020
RR004	RR3 - Bayou St John, Fairgrounds, Seventh Ward Group B (PMOPC)	February 2020
RR008	RR3 - Black Pearl Group B (FRC)	September 2020
RR009	RR3 - Black Pearl, East Carrollton Group A (PMOPI)	March 2020
RR010	RR3 - Broadmoor Group A (PMOPI)	Jun 2020
RR038	RR3 - Filmore North Group B (FRC)	May 2020
RR050	RR3 - Freret Group A (PMOI)	May 2020
RR067	RR3 - Hollygrove, Leonidas Group A (INC)	February 2020
RR072	RR3 - Lake Terrace & Oaks Group D (FRC)	May 2020
RR073	RR3 - Lake Vista Group A (PMOPI)	September 2020
RR104	RR3 - LNW Northeast Group B (FRCP)	June 2020

Joint SWBNO / DPW Infrastructure (JIRR) Program *Continued* 4th Quarter 2019 Forecast



Project ID	Project Name	Construction Start
RR112	RR3 - LNW South Group A (PMOI)	April 2020
RR118	RR3 - Marlyville-Fontainebleau Group C (FRC)	February 2020
RR130	RR3 - Milneburg Group A (PMOPI)	April 2020
RR134	RR3 - Pines Village Group B (FRC)	May 2020
RR140	RR3 - Pontchartrain Park Group A (PMOI)	April 2020
RR147	RR3 - Read Blvd East Group D (PMOPC)	February 2020
RR153	RR3 - Read Blvd West Group C (PMOPC)	April 2020
RR165	RR3 - St. Bernard Group A (VAR)	April 2020
RR167	RR3 - St. Claude Group B (PMOI)	June 2020
RR168	RR3 - St. Claude Group C (FRC)	May 2020
RR170	RR3 - St. Claude Group E (FRC)	June 2020
RR181	RR3 - St. Roch South Group B (FRC)	April 2020

Joint SWBNO / DPW Infrastructure (JIRR) Program

2020 Construction Forecast

	# Of Projects Forecasted to Begin Construction	Approx. Construction Cost
Q1 2020	29	\$237M
Q2 2020	11	\$95M
Q3 2020	8	\$64M
Q4 2020	7	\$75M
Total	55	\$471M

Point Repairs/ ADA Ramps Projects

- **New RFQ-** For smaller Companies creating opportunities
 - **81 FEMA** - Ranging from \$200,000 - \$25 million these include the Scoping, Design and Construction Management



Ellen Lee

Director, Office of Community Development

Office of Workforce Development

Mission and Vision



Mission Statement

The mission of the Office of Workforce Development is to build a strong and collaborative workforce development system that meets the needs of New Orleans' businesses and job seekers to create a healthy, sustainable economy.

Vision Statement

The Office of Workforce Development envisions a business environment where employers can remain competitive using local talent to meet its workforce needs and where jobseekers have the skills, training, and credentials to obtain career building jobs paying family supportive wages that reduce poverty, increase wealth, strengthen families, and improve the quality of life.

Office of Workforce Development

JOB1 Services



<u>Adult Services</u>	<u>Youth Services</u>	<u>Employer Services</u>
<ul style="list-style-type: none"> ▪ Career planning and assessments ▪ Job search assistance ▪ Job search workshops ▪ Labor market information ▪ Occupational skills training ▪ On-the-Job training ▪ Work readiness training ▪ Supportive services ▪ Entrepreneurial training ▪ Adult education services ▪ Follow-up services ▪ Financial Literacy ▪ Access to computers, fax machines, and copiers for job search activities 	<ul style="list-style-type: none"> ▪ Tutoring ▪ Alternative Secondary School ▪ Paid and unpaid work experience ▪ Occupational skill training ▪ Leadership development opportunities ▪ Career planning and assessments ▪ Supportive services ▪ Adult mentoring ▪ Follow-up services ▪ Comprehensive guidance and counseling ▪ Financial literacy education ▪ Entrepreneurial skills training ▪ Labor market and employment information ▪ Preparation for and transition to postsecondary education and training ▪ Access to computers, fax machines, and copiers for job search activities 	<ul style="list-style-type: none"> ▪ Access to qualified applicants ▪ Posting of jobs ▪ Applicant pre-screening ▪ On-the-Job Training ▪ Customized training ▪ Labor market training ▪ Labor market information ▪ Information on training grants and tax credits ▪ Assist with targeted recruiting events ▪ Access to interview space

Workforce Development Training Program

Overview

- The City of New Orleans has allocated \$3 million of the National Disaster Resilience (NDR) funding to implement a workforce training program that will provide workers with the skills and certifications needed to participate in Green Infrastructure (GI) projects.
- The City is collaborating with the Water Environment Federation to develop a National Green Infrastructure Certificate Program.
- The workforce training program will consist of technical skills training, work experience, and job placement assistance.



Workforce Development Training Program

Outcomes

- Train 250 unemployed and underemployed individuals in the National Green Infrastructure Certificate Program
- Coordinate pipeline for careers in green infrastructure
- Provide Contractors with the skilled workforce needed to participate in City funded GI projects



Workforce Development Training Program

Timeline

- 4th Quarter 2019 – Program Design and Coordination
- 4th Quarter 2019 – Complete Procurement of Program Operator
- 1st Quarter 2020 – Launch Green Infrastructure Training Program



Camille Hazeur

Director, Supplier Diversity

Supplier Diversity



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- OSD will assist any small business to become SLDBE Certified

 - The Build NOLA Program, in collaboration with Delgado and other partners set to Relaunch in October will:
 - ✓ Provide courses on business development
 - ✓ Provide training on bonding and insurance requirements
 - ✓ Provide Coaches on Call to assist with pre-bid meetings and in bidding
 - ✓ Assist with possible Joint Ventures
 - ✓ Assist with training for licensure



Questions

City of New Orleans

